

Guest Speaker from Seneca College

\$alary Negotiation

- ✓ This workshop provides information on and demonstrates techniques of researching salaries.
- ✓ Learn how to take the discomfort out of salary discussions.
- ✓ Learn how to prepare for salary negotiation and how to respond during salary negotiation.
- ✓ Do you know that once salary is discussed and an offer is made, politely you need to ask for the offer in writing?
- ✓ Do you know that you should never discuss salary for the position or open these negotiations until after a first interview, or job offer is made?
- ✓ Do not talk about money at all unless the interviewer brings it up first.

Wednesday, December 12, 2007
2:00 pm - 4:00 pm

Registration: In person

